

Nick Hagen | Founder & Director of High-Performance Coaching

QUALIFICATIONS B.Soc.Sc (Psychology), MBA, Real Estate Lic. No. 20157509, Lic. No. 7010 Meta-Coach, Lic. NLP and Neuro-Semantic Trainer



UP CLOSE

The best advice I've ever received?
That you can hold one, two, three,
or four perspectives at once and
make a sound decision.



Wealth building shouldn't be transactional. The truth is, mindset plays a vital role when it comes to securing long term prosperity. And we're here to help you navigate this process.

I'm Nick Hagen, Director of High-Performance Coaching at Nuestar*. In simple terms, I coach people through some of the most complex—and rewarding—decisions they'll ever make.

For a lot of clients to see the fruits of their labour, the journey takes around ten years. While that sounds daunting, it's actually broken down to a series of smaller decisions made over time that build the sustainable wealth that leads to a better life.

I work with people every step of the way to ensure they're maximising their existing potential and making sound decisions from a place of confidence—never fear.

My journey began at university where I studied psychology. I was struck by how powerful the mind is in creating our reality. I realised that,

when properly harnessed, mindset could unlock people's potential in life-changing ways.

After university, I undertook neuro-semantic training and became a professionally certified coach and trainer. As the result of my experiences in the corporate world I was struck by the lack of mindset training I witnessed—here were high-performing individuals, making high-stakes decisions, and yet there was a total lack of psychological support. I wanted to make a difference.

As a young Aussie guy, I too bought into the idea that you get a job, settle down, buy a house and spend 30 years paying off your mortgage. It's a corporate hamster wheel that's hard to get off, without the right approach.

I decided to do my market research to look at successful people and understand the model they used to build wealth, particularly in property. I discovered most property purchasing scenarios were very transactional—people can show you the steps involved to buy a property, but very few can teach you how to scale to meet your

long-term wealth goals. Successful people were using the secret weapon of mindset shifts to scale their portfolios to monumental levels. So, I put my training into practice started building my own portfolio and coaching others to do the same.

When I met Michael Wilkins, a formidable partnership was born. We combined our skills and experience to develop a proven and sustainable wealth-building and mindset coaching business.

We've been pioneering this model of wealth-building in the Australian market for almost a decade. Many of our clients have gone from having one low-performing investment property to scaling their portfolio to include multiple properties across Australia.

More than that, it's when we see our clients working from a place of confidence and calm that I know we've done our job. You can't make sound decisions if your emotions are running the show, it's that simple. We're here to help you break out of that cycle and start building a successful future.

“Wealth building is not just about money. It's about optimising yourself across lots of different areas of your life. It's an investment in your health and wellbeing. We call it Life Betterment.”

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NUESTAR*

Now that you know a bit more about me, I'd love to know more about you.